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**WHO:** A highly successful private equity firm with in excess of \$4 billion under management

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## 1. BACKGROUND:

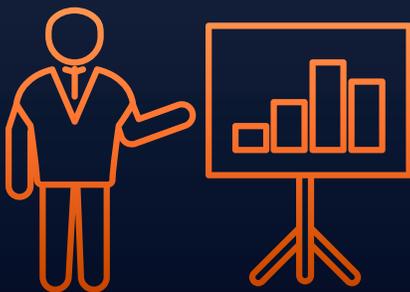
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We met the firm during the banking crisis of **2007**. It had recently been decided that the firm would **separate from their parent company** and become an entirely independent business.

## 2. THE ENGAGEMENT:

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We were asked to extract the firm's data from their parent company's environment — and port them to new systems of their own (which we were to design and implement). The **new independent systems** would have to offer a similar level of sophistication to those used in their parent company's environment.



## 3. THE CHALLENGE:

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Extracting a business unit from a major corporation is no small feat under any circumstances. However, the firm's management placed an additional requirement: there was to be absolutely no downtime. **Twenty-four to 36 hours** of downtime over a weekend is considered normal for this type of operation. The firm wanted **zero**.

## 4. THE SCOPE:

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Extracting the firm's data from their previous environment was a massive job that required **careful planning** and **coordination** — as well as working with dozens of people within various departments of the parent company including IT, compliance, real estate and risk management.



Additionally, the job required us to establish entirely new technology systems for them, including email, file management, business continuity and voice communication. We also had to port all existing data to those new systems so that the transition would be seamless to the end user.

## 5. THE RESULT:

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By all standards, the project was a success. It was completed on time, with no downtime and no loss of data. **DMS now manages the firm's technology systems on an ongoing basis.**





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**New York Office**

780 Third Ave, 15th Fl  
New York, NY 10017  
United States

P: 212-561-5222  
[www.dmstechnology.com](http://www.dmstechnology.com)

**London Office**

Berkeley Square House 2nd, Floor  
Berkeley Square London W1J 6BD  
United Kingdom

P: 0207-084-7155  
[www.dmstechnology.com](http://www.dmstechnology.com)



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