



dms

IT Consulting and Management

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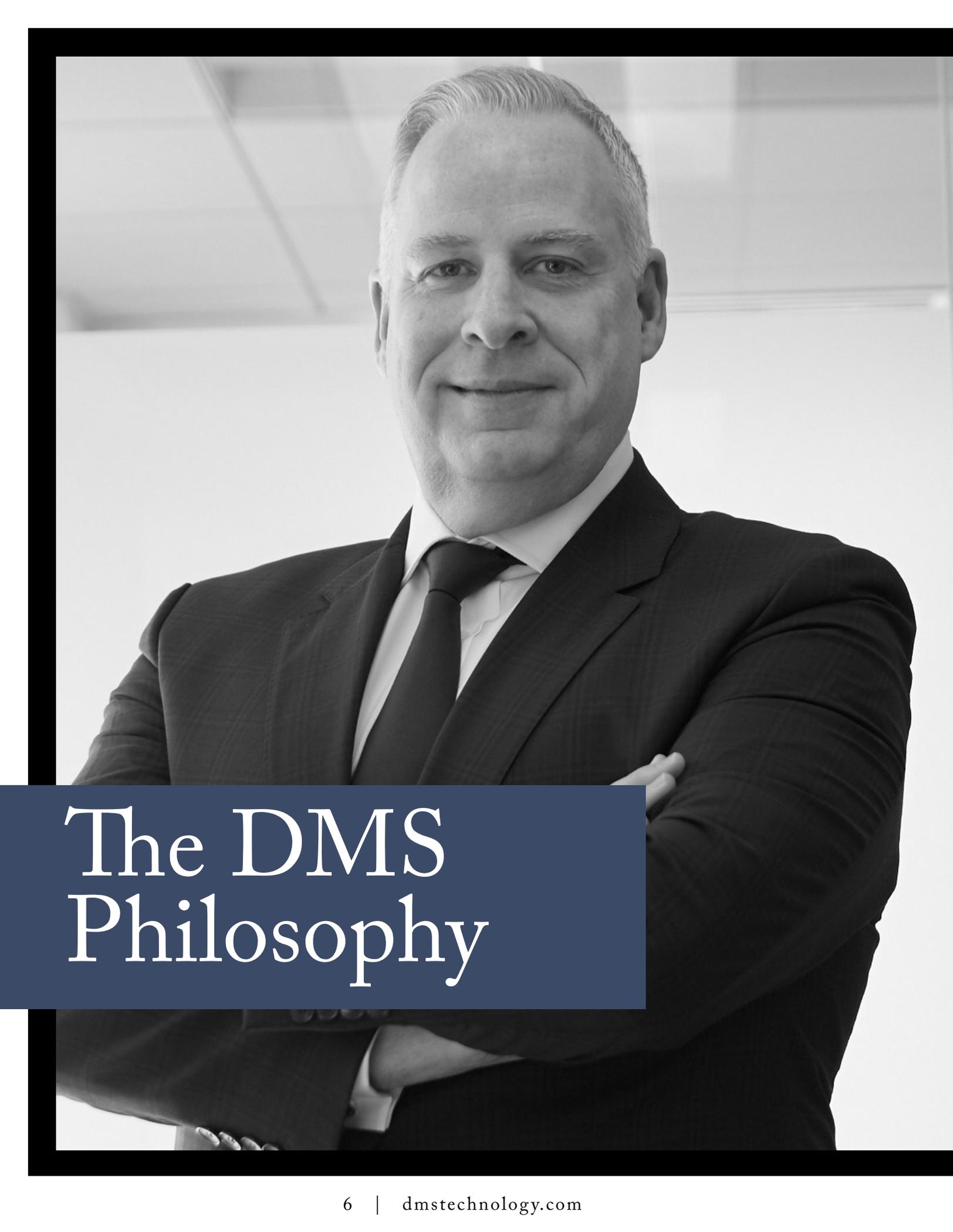
About DMS



Our business-driven advisors deliver effective IT consulting and solutions focused around your company's goals. We enhance your business experience by designing technology solutions to fit your business blueprint perfectly. We take pride in customizing IT to fit your needs and refuse to deliver anything less than what is right for your business.

Utilizing the best available technology for your needs is a must. Our IT consultants and business advisors work with you to craft technology that simply works the way you need it to. You'll receive beautiful technology and professional support.

We deliver the same enterprise level IT consulting and management at a rate practical for your professional firm or business. We provide a specialized, on-demand technology plan that ensures you're investing in the most effective technology to support your business objectives and achieve optimal return on investment – at a fraction of the cost.



The DMS Philosophy



We understand that there are many IT providers to choose from. However, we aren't an ordinary IT provider. We are business-driven IT consultants and advisors with numerous years of experience under our belts. We bring so much more to the table than regular IT providers and management companies. We are always in search of improved technology and techniques, and revel in solving problems for our clients. Wanting to help is in our DNA. We see it as our role to bring you recommendations to continuously improve, protect, and reduce costs for your business.

Our seasoned, diverse team is experienced in delivering IT consulting, management, and support to your business. We stay relevant in the rapid changing of technology trends and aim to bring those changes to our clients' frontlines. Our culture is to consult your business in a way that makes the abstract principles of technology relevant to your everyday business needs and experiences.

In this new age of technology where services such as cloud, mobility, and security are top priority, the DMS team brings you secure information and service on demand – whenever, wherever.



Who We Serve Best



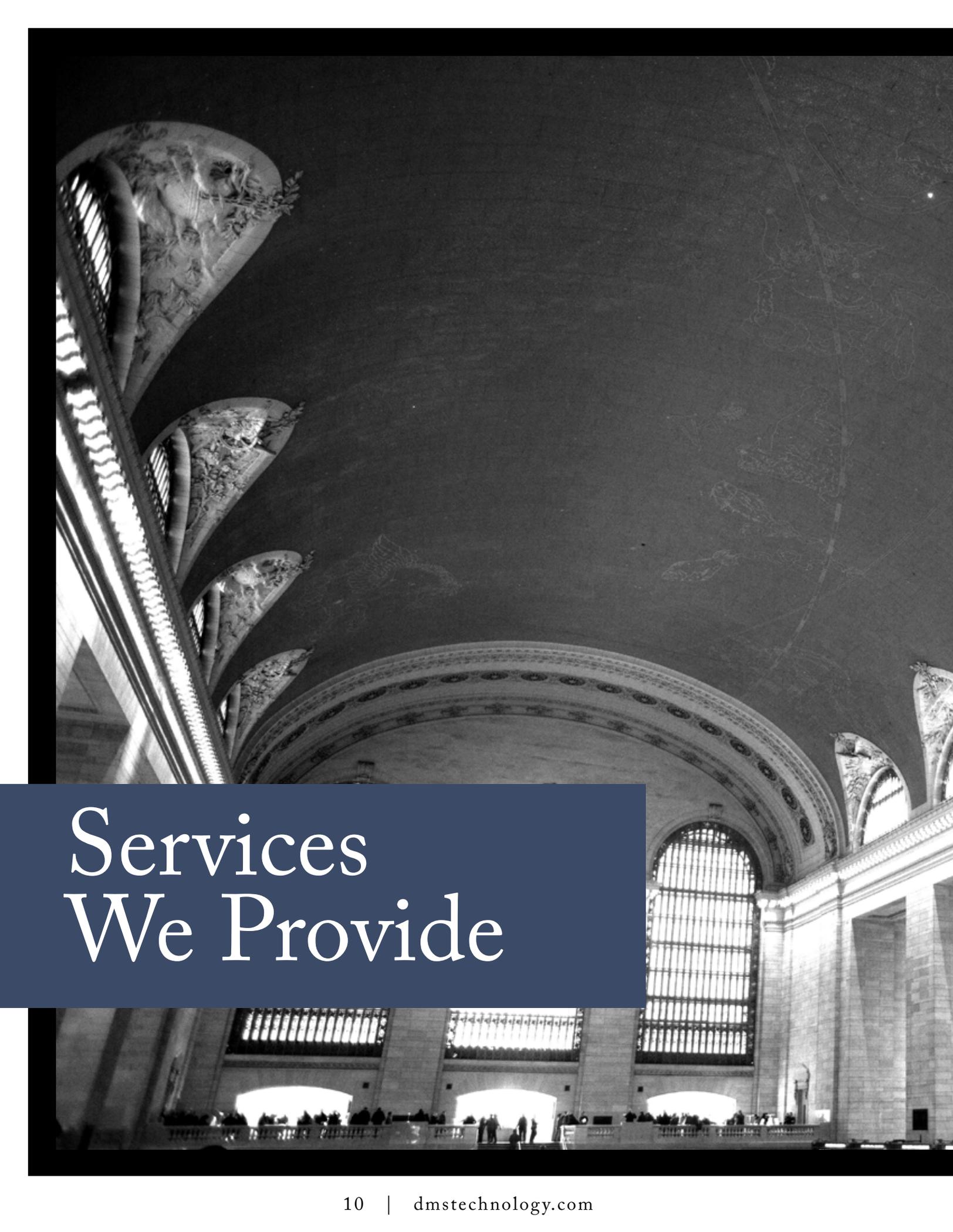
We pride ourselves on our extensive business acumen and technological expertise, delivering our accumulated knowledge to every client we partner with. Foremost, we are a dedicated consultant and management team who want to help your business function effectively.

Our value lies in our ever increasing skill base. Every day we are involved in the discovery, implementation, and management of new technologies. We train and certify our staff to implement multiple deployments through our own methodology to minimize disruption to your business. We do it right the first time.

By having DMS on your team, we'll deliver the right technology so you can spend less, operate more efficiently, and comply with regulations necessary for your business.

We Can Serve You Best if...

- You wish to focus on what you do best
- You view technology as an essential part of your business infrastructure
- You use technology as a competitive advantage
- Your policy is to extend your technology skills through co-sourcing or outsourcing
- You view DMS as an integral component of your business strategy



Services We Provide



Regardless of the type of technology you need, whether it's built from the cutting floor up or deployed from our tailored IT management program, DMS provides the highest quality service, solutions, and support. We strive to be your technology consultants and trusted advisors, giving you professionally tailored technology.

Our services include:

- ➔ IT Consulting
- ➔ IT Management
- ➔ Compliance
- ➔ Cyber Security
- ➔ Business Continuity
- ➔ Mobile Device Management
- ➔ Cloud
- ➔ IT Support

Did you know...

73% of CFOs prefer to outsource everything that's not part of their core business model... because it allows them to focus on what is most important.

– *Industry Week*





IT Consulting

Tailored IT

Expert Advice

We're skilled in what it takes for businesses to thrive. Gain access to expert industry knowledge on how to improve your business with technology.

Custom Fit

Whether you need a fully custom infrastructure or just a piece of one, we'll work with you to determine the type of technology your business needs to succeed.

Bespoke Style Service

You'll be involved in every step of the process. From planning to implementation, everything is tailored to meet your goals and the needs of your business.

Did you know...

30% of all organizations are in a “chaotic” state, meaning they do not know what they own, where the assets are located, and who is using them

– *Gartner.com*





IT Management

Proven program - Predictable cost

Designed for the Occasion

By looking at your business, we'll craft the perfect IT model to help you stand out in your industry – regardless of it's size. You'll be in your industry's spotlight.

Consistent Support

We offer a recommendation program intended to keep you in the know regarding your technology – keeping you aware of options to improve and protect your environment.

Budget Friendly

Billed at a predictable monthly retainer, you'll be able to work your technology costs into your budget easily to help you plan for any surprises.

Did you know...

62% of cyber-breach victims are small to mid-sized businesses, which are at the greatest risk for an attack.

– wellsfargo.com





Compliance

Maintain regulatory standards

Meet Compliance

Whether it's the SEC, PCI DSS, SOX, or HIPAA, we'll help your business stay in compliance with the ever increasing requirements.

Avoid Fines

DMS implements a plan to keep your clients' personal information safe so you aren't faced with expensive violation fees.

Lawsuit Protection

We assist in keeping your company honest to avoid any potential lawsuits caused by the accidental compromise of confidential data.

Did you know...

63% of businesses don't have a "fully mature" method to track and control sensitive data.

– trustwave.com





Cyber Security

Protection from the elements

Threat Awareness

Knowing your problem is halfway to fixing it. DMS provides your business with your technology's current vulnerabilities with a threat analysis.

Reduce Attacks

Don't leave your technology vulnerable. We provide a plan of priority to reduce your risks of outside threats and attacks.

Know Your Risks

DMS will continue to update you on your risks as well as keep you informed about the ever evolving cyber activity worldwide.

Did you know...

3 out of 4 businesses get a failing grade for disaster recovery.

– *gartner.com*





Business Continuity

Your emergency backup plan

Always Protected

Protect your assets by having an alternate business plan in place in case of a natural or man-made disaster. We'll work with you to determine which blend works best for you.

Secure Backup

If something happens, you won't be left scrambling to piece your company together again. Your data will be backed up in numerous locations and easily accessible.

Keep Moving

In the event of a disaster, you'll be able to continue operating your business with minimal downtime. You'll have everything you need to keep moving within the hour.

Did you know...

89% of employees have mobile devices such as smartphones or tablets connecting to corporate networks.

– *motorola.com*





Mobile Device Management

Secure technology that's easy to move with

Work from the Road

Continue working with your team no matter where your business takes you. You'll have instant access to all your files whether you're in the next room or in another country.

Real-Time Connections

Increase your productivity by having the ability to upload and access your data in real-time. Working remotely becomes simple with everything you need at your fingertips.

Be Within Reach

Maintain communication from any device with an internet connection. We're also able to locate or clear your device if it falls into the wrong hands.

Did you know...

88 percent of organizations are using public cloud while 63 percent are using private cloud

– *forbes.com*





Cloud

A slimmer fit that's always in season

Slim and Sleek

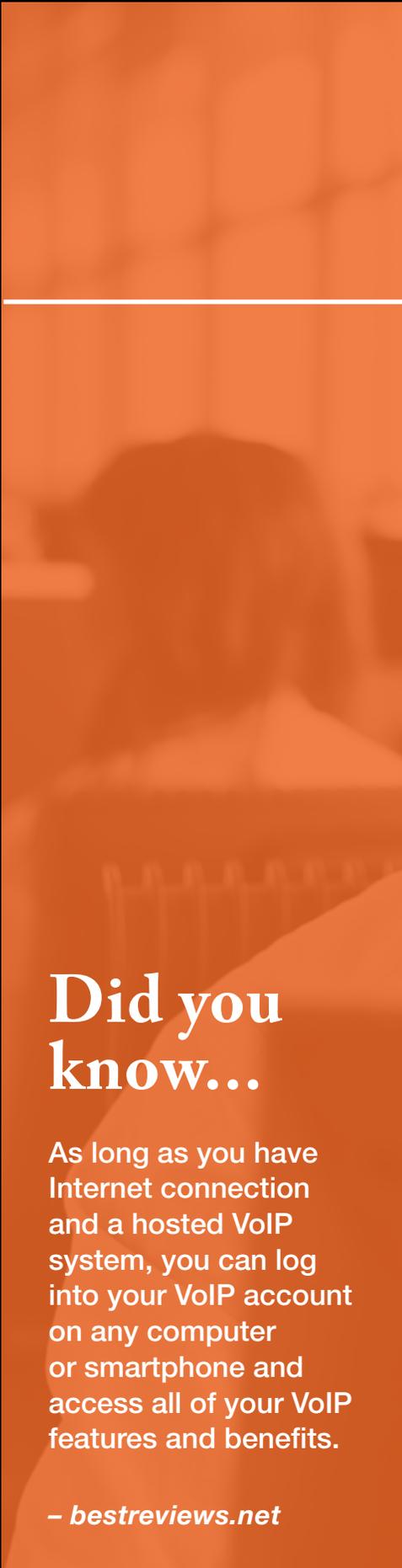
Bulky physical hardware is out and a sleek, slimmer design is in. Reduce overhead expenses and free up resources by throwing out your outdated technology.

Better Collaboration

By being able to work with multiple partners at once on a single project, you'll be able to form deeper connections with your team and improve collaboration and productivity.

Always in Season

Your technology will always be in with the current season. We'll proactively update your technology with the latest upgrades as soon as they're available.



Did you know...

As long as you have Internet connection and a hosted VoIP system, you can log into your VoIP account on any computer or smartphone and access all of your VoIP features and benefits.

– *bestreviews.net*





IT Support

We've got you covered

Remote Service

Reduce downtime and performance issues with remote preventative maintenance. We run patch management and endpoint security to keep you up and running.

Help Desk

Working with our experienced help desk team reduces the margin of error caused by inconsistencies and helps provide business continuity.

On-Site Support

If you have a more serious problem, we'll be by your side quickly to fix the issue without charging you extra.



Our Process



In order to provide completely customized service, we appreciate end-user involvement in the planning and implementation of your technology. We've created and fine-tuned our customized consulting and implementation process, perfecting it with experience. Our made-to-measure technology is implemented with the utmost precision to bring you the highest standards of quality.



1

Determining Your Silhouette

We first need to discover what your needs are and how you want technology to help you meet those needs. We consult with your business and discuss in detail both your current and future business goals to get a complete understanding of the technology vision you have in mind to meet the occasion.



2

The Perfect Pattern

Like creating a perfectly customized suit, we measure your business and technology needs by running a series of assessments to determine where your technology is currently. We discover where we can implement the best fitting technology to meet your needs. We make sure to measure twice, going over every intricate detail, so we only have to cut once.



3

Marking It Up

Whether you need a completely customized technology solution built from scratch, or help improving the system you already have, we sit down and painstakingly plan out your solution – down to the trimmings and fine details. Your technology pattern is completely customized according to your unique technology silhouette.



4

Putting It Together

Once you are completely comfortable with the pattern and design, our skilled technology tailors come in and start piecing everything together. If necessary, we'll migrate your data over to your new system and weave it in to ensure a perfect fit. We pay special attention to every detail needed to bring you elegant technology.



5

The Final Fitting

When everything is properly in place, we then go back and make sure your technology is fitting beautifully. We double check everything to ensure there are no snags or imperfections. We run specialized tests to determine its durability against the elements and make any final adjustments required.





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